

#### THE "WHY"

Texas' population is expected to increase more than 70%

between 2020 and 2070, from 29.5 million to 51 million

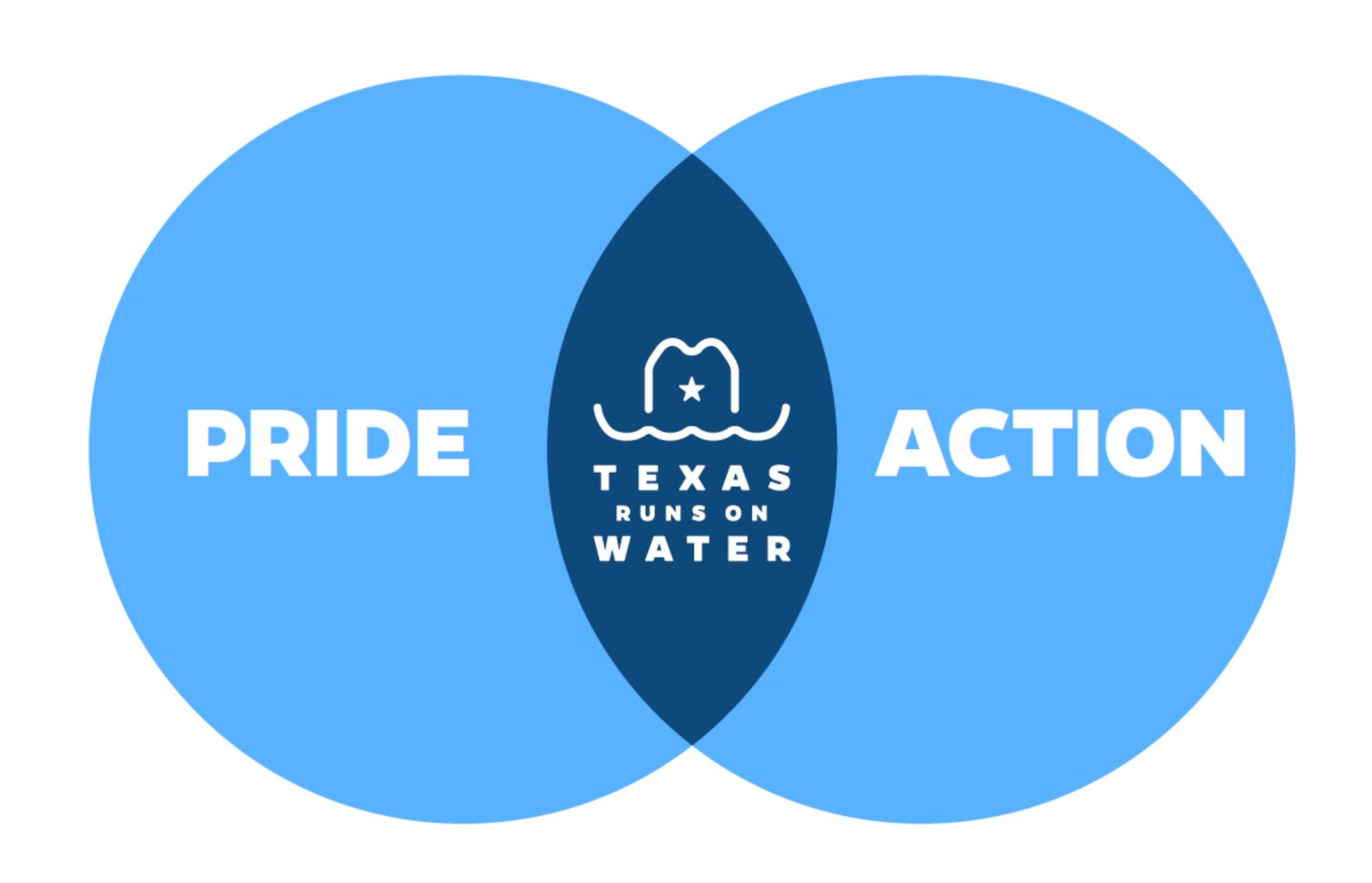
Water demands are projected to increase by approximately 17%

Existing water supplies are expected to decline by approximately 11%

45% of Texas' future water will come from conservation and reuse

Whether you care about the future of our economy, wild landscapes or flourishing population, water is at the heart of everything you love about Texas.

# INSPIRED BY DON'T MESS WITH TEXAS





**Internal Behaviors** 

How you act as a brand

**Topics of Authority** 

Subjects you credibly own

**Tone of Voice** 

How you speak as a brand

**Persona** 

The role you play as a brand

Positioning

What sets you apart as a brand

# PUPPOSE Inspire Texans to value water

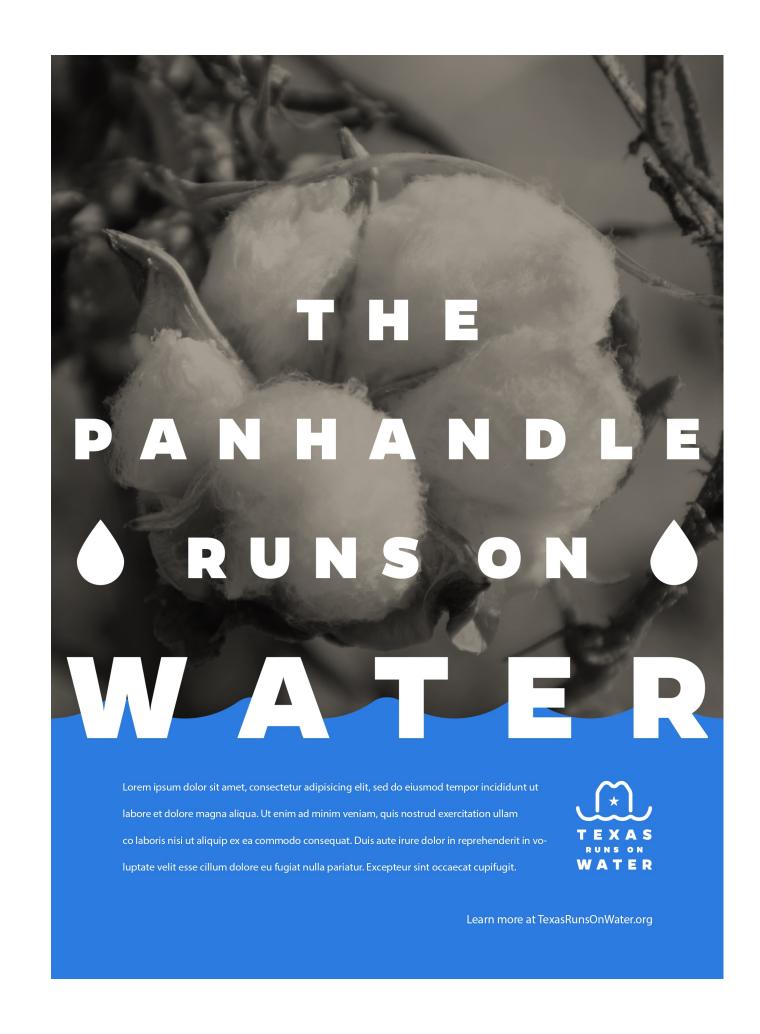
The first layer is purpose. This is why we exist, why we get up in the morning. It's our North Star.

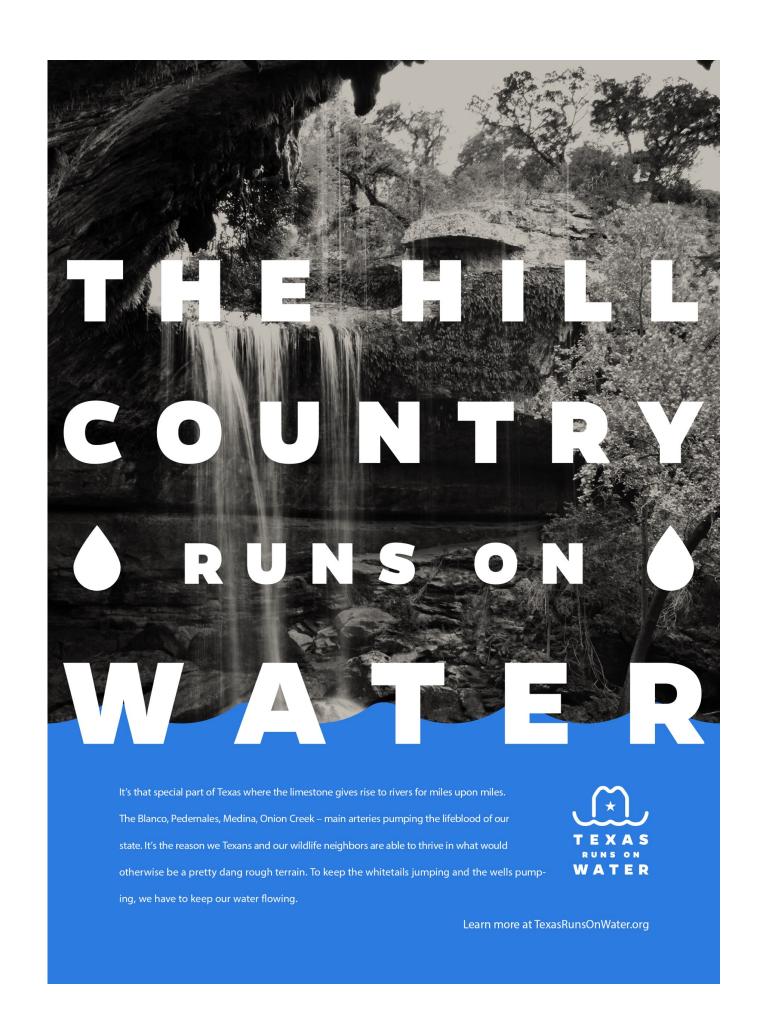
For the Texas Water Foundation, the purpose of this campaign is simple: **Inspire Texans to value their water**. Notice we didn't say preach, lecture or teach. No, ma'am. Inspiration is what we're after.

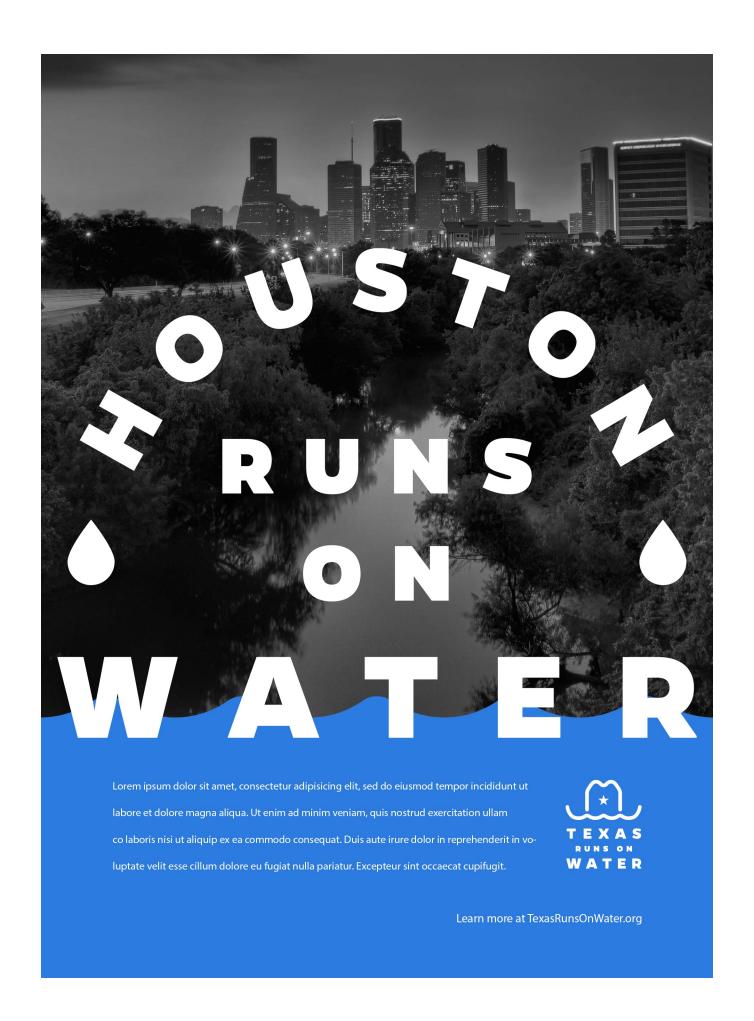
Everyone involved with this campaign, from every nook and cranny of the Lonestar, has their own relationship with water, their own motivation, and their own understanding of why it's important. We want to capture that enthusiasm and share it.

Starting a conversation through empathy is just more relatable. We'll talk to folks on their terms, and show them how the things they love most about Texas all run on water.

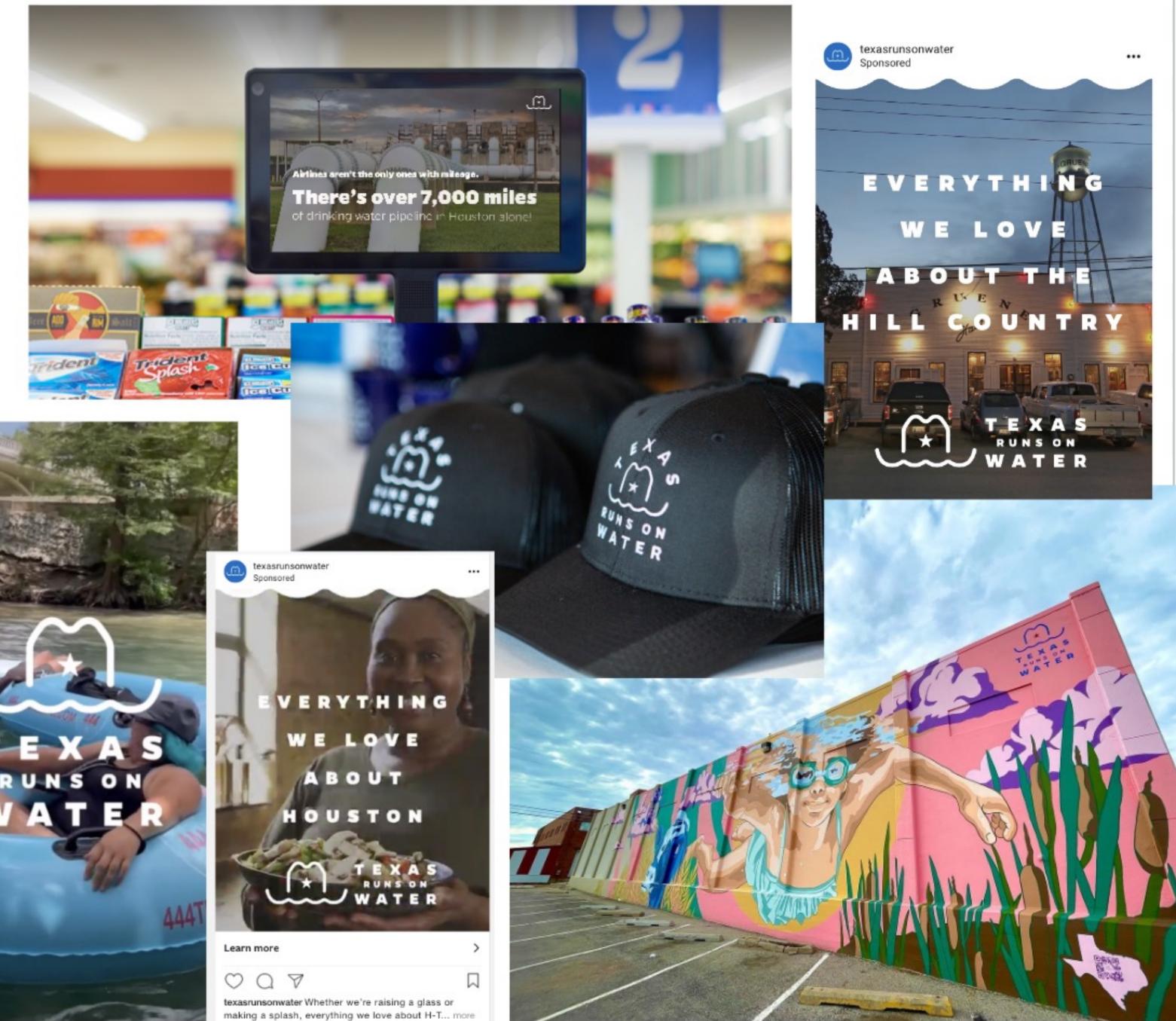
## LOCAL PRIDE + ACTION

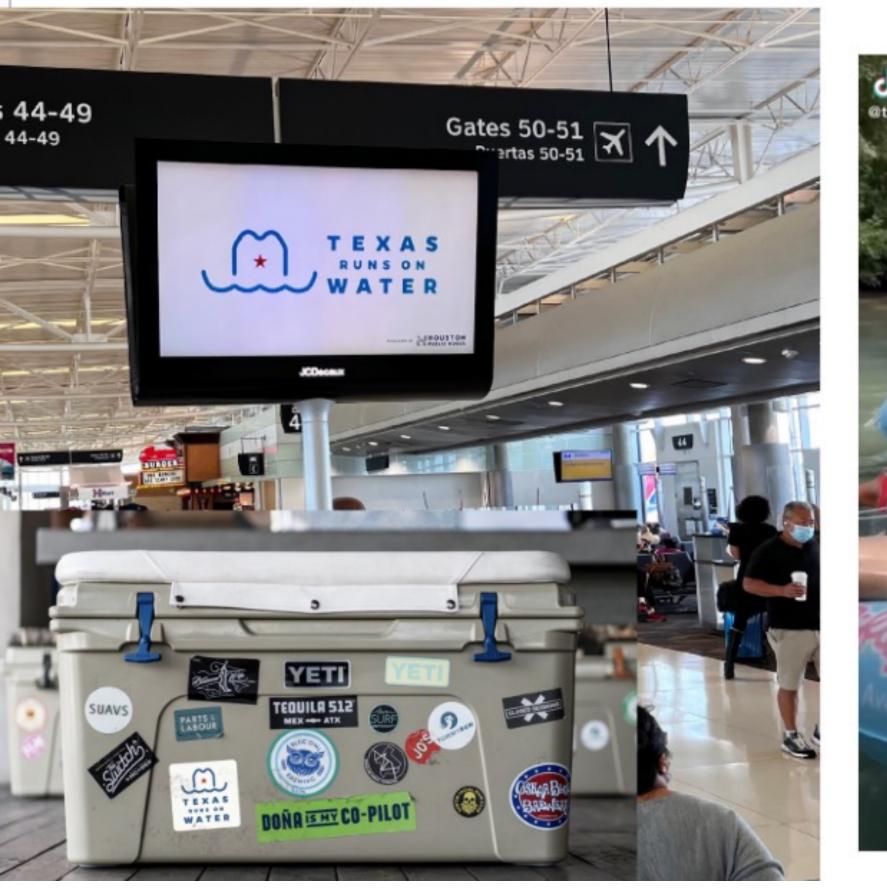






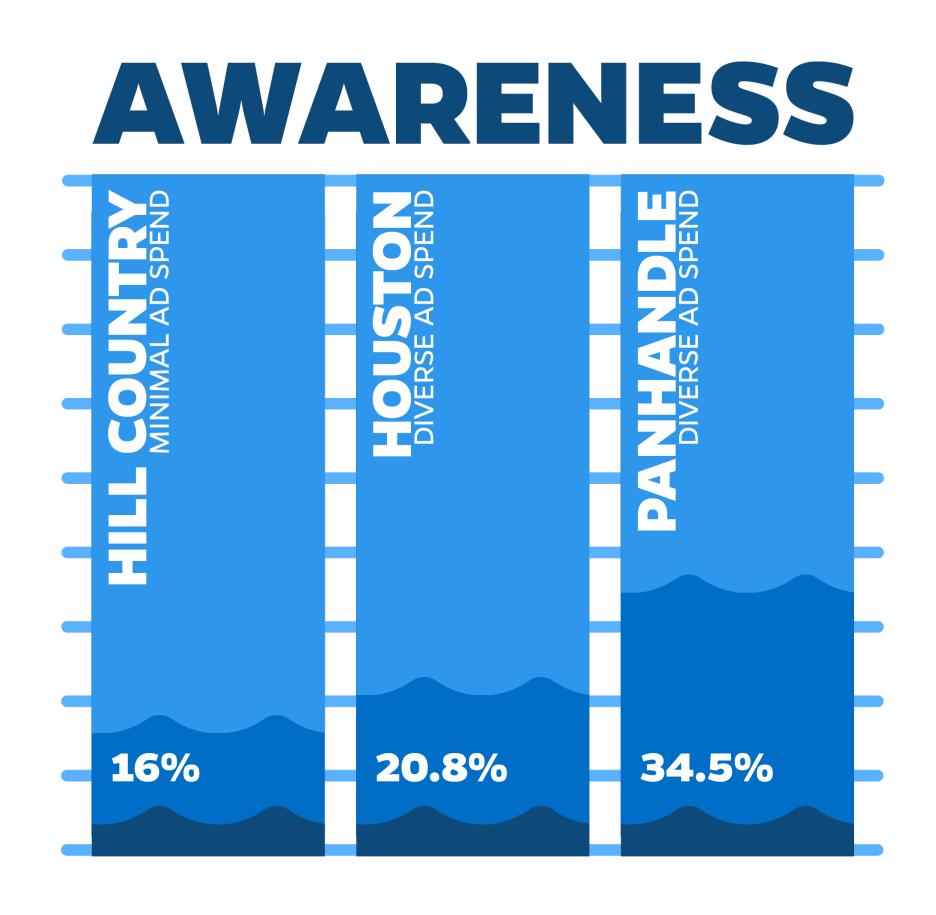


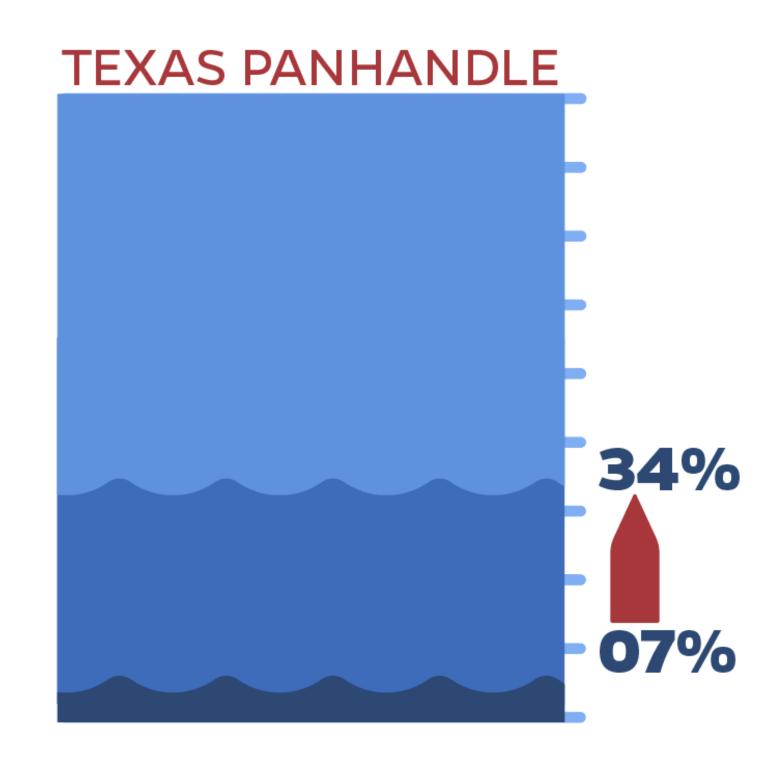




## **BRAND AWARENESS GROWTH**

Texas Runs on Water surveyed Texans before and after campaign launch. We set a lofty goal to raise 25% brand awareness in our pilot markets, and after 5 months of runway, we achieved 35% brand awareness in the Panhandle.

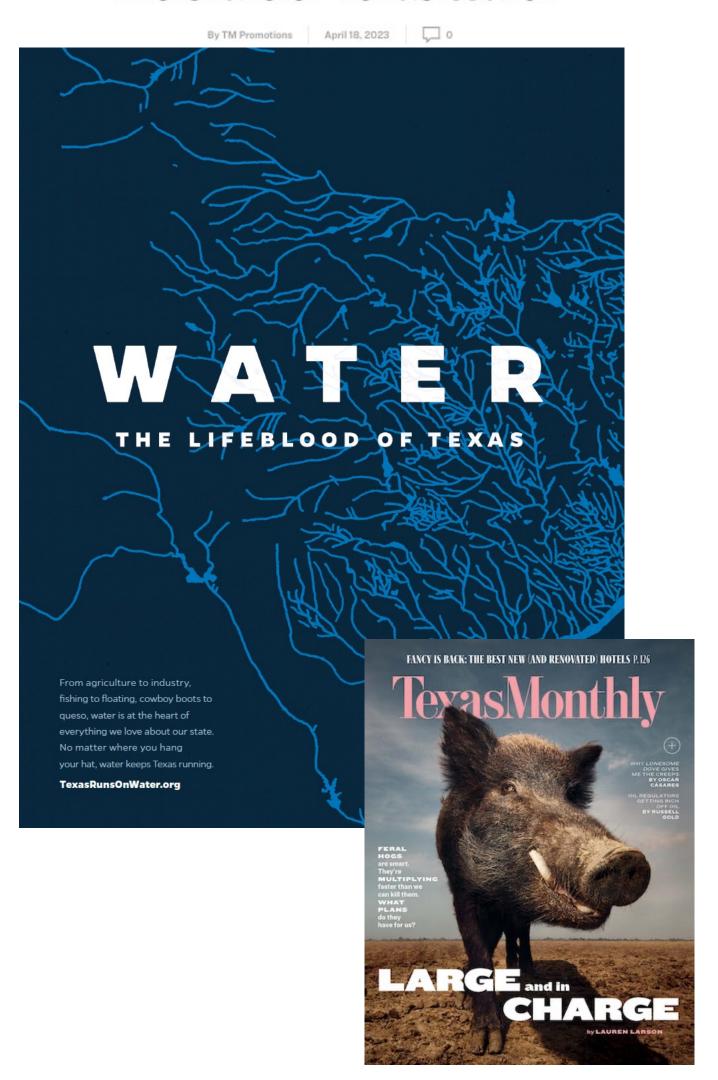


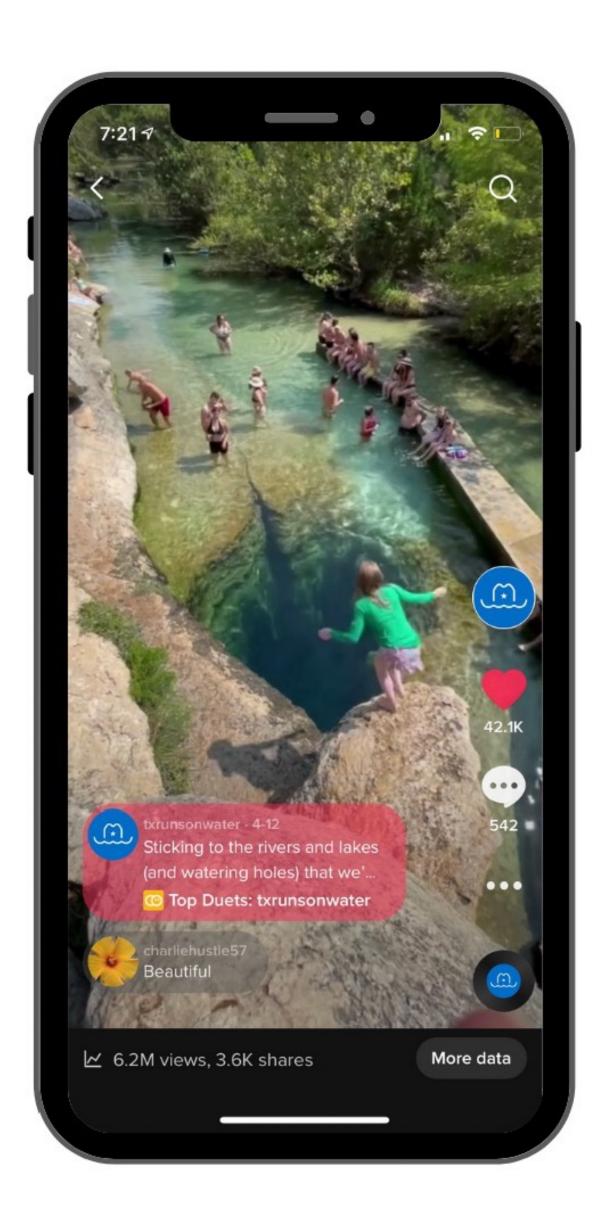


#### STATEWIDE VISIBILITY

SPONSORE

#### The State of Texas Water

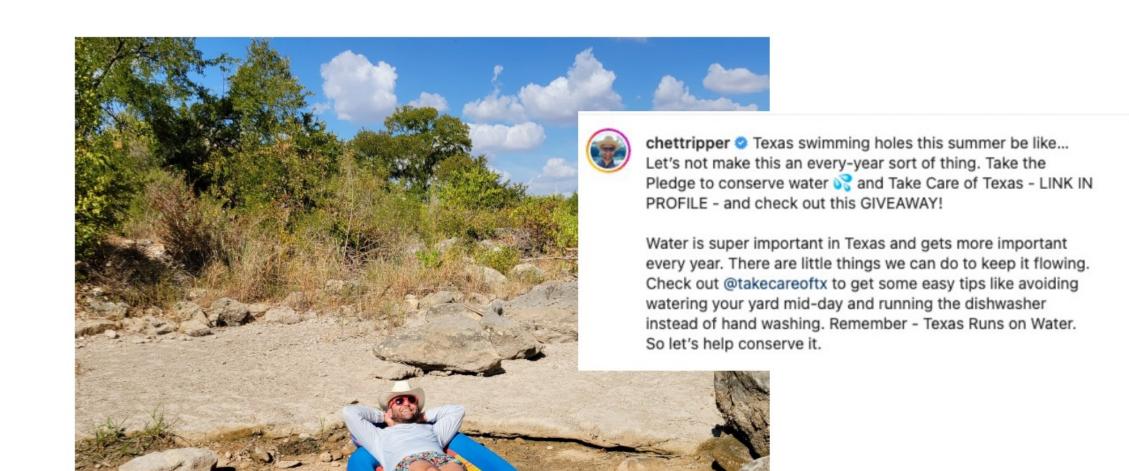




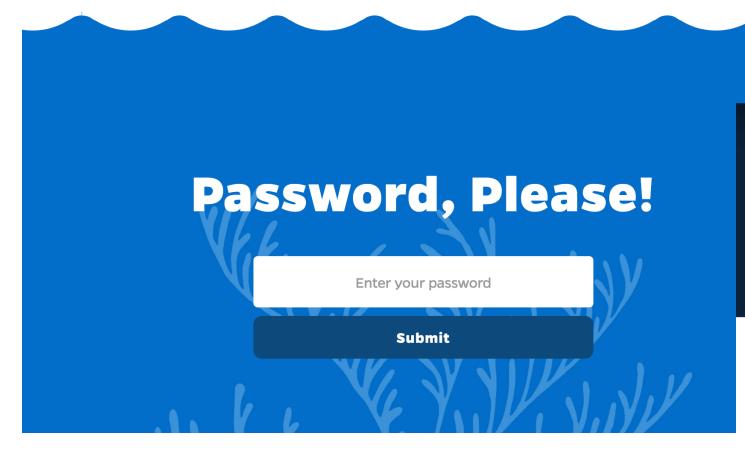
In 2022, Texas Runs on Water was selected as a Texan by Nature Conservation Wrangler.







## NEW PARTNER TOOLKIT



# PARTNER TOOLKITHOME MESSAGING DESIGN SOCIAL RESOURCES ABOUT

Howdy! Welcome to the Texas Runs on Water® Partner Toolkit. As a partner of our statewide water campaign, you have exclusive access to a curated selection of tools & resources to help you build your own, local Texas Runs on Water campaign. From template social media posts and a photo library, to branding guidelines and educational resources, you can find it all on this site. Ready to inspire water champions in your own community?

Dive right into the menu below.

#### **Photos & Videos**

Photos and videos play a vital role in bringing this campaign life. A folder containing approved images with photo credits can be found <u>here</u>.



 $\label{lem:consideration} \textbf{Guidelines to take into consideration when choosing photos or videos:}$ 

#### **Regional Logos**

In order to create regional pride for Texans, we've special marks for our pilot partners. Want your own regional logo? Contact <u>brianna@texaswater.org</u>.



THE
PANHANDLE

RUNS ON 
WATER



THE HILL
COUNTRY

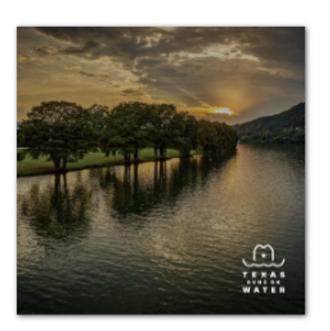
RUNS ON 
WATER

Download All Logos















Texas has over 1.26 million acres of freshwater in lakes, ponds and reservoirs... second only to Alaska in total volume of freshwater.



Water is for every Texan. Every Texan should be for water.



## FROM BRAND AWARENESS TO BEHAVIOR CHANGE

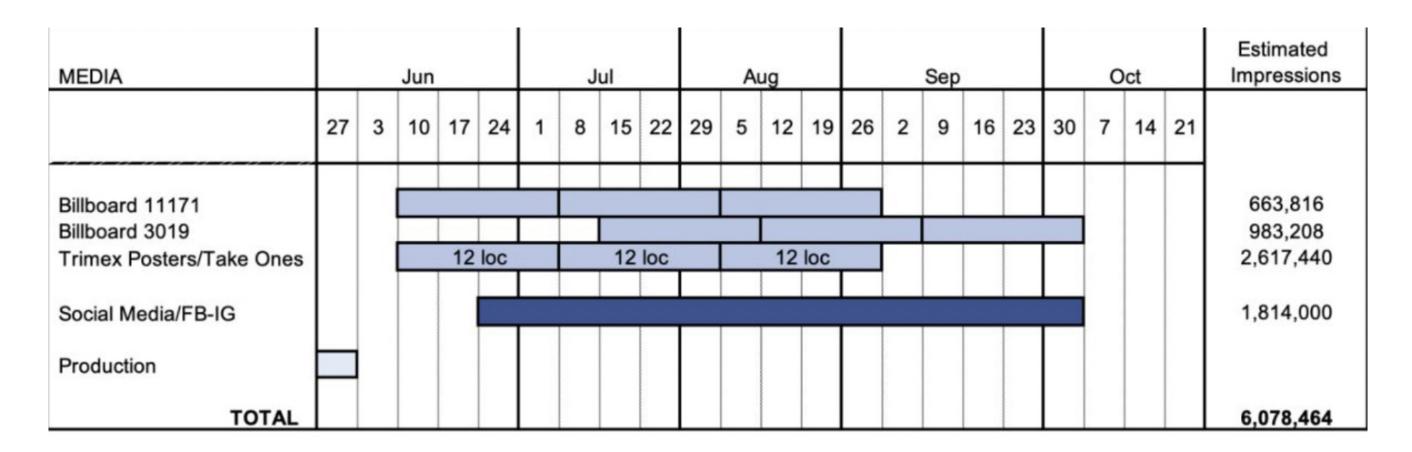




# EXAMPLE, Central Texas GCD









#### **BURNET COUNTY CAMPAIGN**

# CREATIVE BRIEF

#### **CREATIVE CHALLENGE**

Most people do not know their local water source, and are not incentivized to learn more. They live in the now, and when they turn on the tap, the water is there. They are not incentivized to learn more about local or state water challenges.

#### **OVERALL CAMPAIGN TASK**

Create a cohesive media campaign that inspires

Texans to value water that can be localized to fit the needs of local communities and connect water to things people care most about. If people understand the personal impact and feel a sense of pride for their local water source, they may be inspired to change behaviors.

#### WHO ARE WE TALKING TO?

New residents and tourists who aren't educated on local water issues.

#### **DEFINITION OF SUCCESS**

- 1. A community that understands groundwater and surface water
- 2. A community that is aware of their own consumption
- 3. A shift in the real estate and development culture that is sensitive to water security
- 4. A shift in the culture around the value of water (either on properties or in monthly water bill)
- A community that embraces and supports a recognizable brand that celebrates good water stewardship

# Partnership Agreement

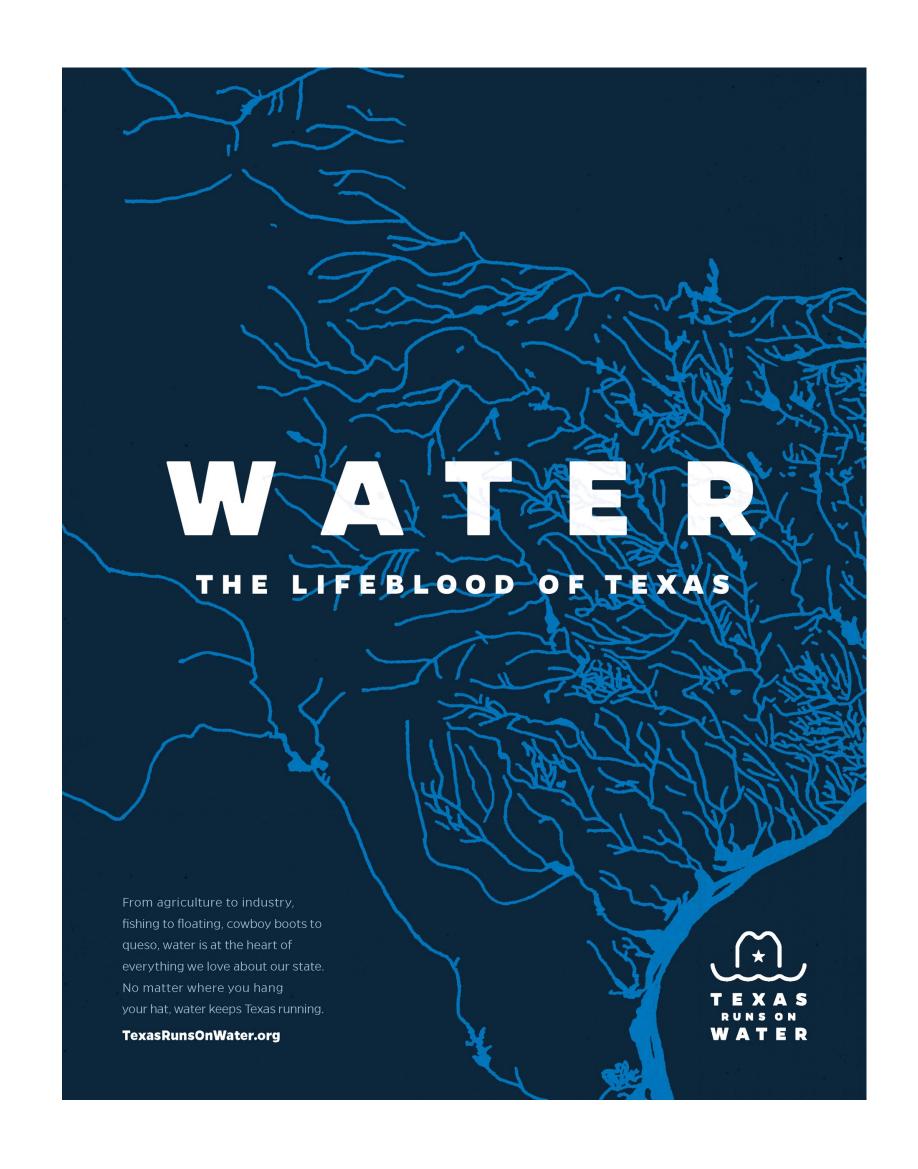
- Collaboration on Campaign Development
  - Stakeholder feedback
  - On-the-ground support
- Collaborative Funding Model
- Impact Metrics & reporting
- Maintain Brand compliance



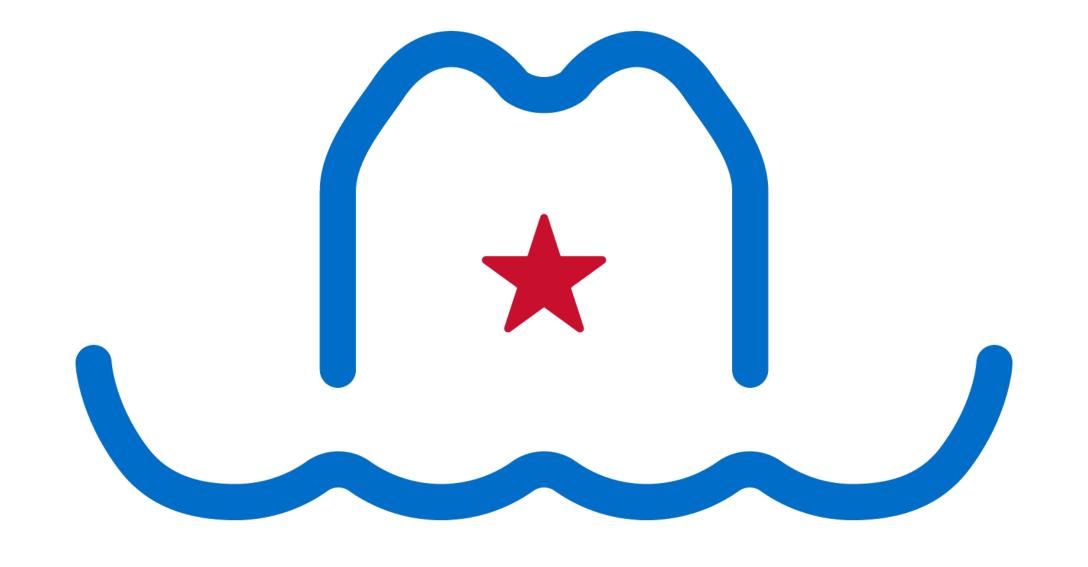


# Partnership Benefits

- Strategic support and media marketing plan
- Creative asset development: videos, social media, webpage, billboards, etc.
- Increased Visibility
- Statewide campaign data & media reporting
- Statewide Campaign Synergy







# TEXAS RUNSON WATER